

## Art Sales Advisor (Freelance)

JRP|Editions—Switzerland

### About JRP|Editions

Since 2004, JRP|Editions (formerly JRP|Ringier, 2004–2018) has established itself as one of the leading international independent publishers of contemporary art. We work in close collaboration with artists, galleries, museums, and institutions to produce a wide range of publications and limited-editions—such as lithographs, screenprints, mirrors, sculptures, and unique series.

Our catalogue includes over 500 titles and an expanding selection of limited editions by renowned contemporary artists. We are an international team based between Zurich, Paris, Los Angeles and New York, dedicated to sharing powerful artistic voices and high-quality artworks with a global audience.

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### Position Overview

We are looking for an experienced and independent **Art Sales Advisor** based in Switzerland to expand our collector base and drive sales across our portfolio of editions and unique works.

This role suits someone with a solid background in art sales—previously working as an advisor, consultant, or sales representative within the contemporary art market. Familiarity with limited editions is highly valued, and a well-established network of collectors, art professionals, and institutions is essential.

You will work independently, manage your own schedule and approach, and maintain regular contact with our Zurich office. We offer a base retainer and a competitive commission structure directly tied to sales performance, along with access to a curated portfolio of high-quality editions and unique works by leading contemporary artists.

### Key Responsibilities

- Proactively identify and engage new collectors, art professionals, galleries, and institutions internationally.
- Actively drive and close sales across our inventory of editions and unique works
- Represent our company and artistic program professionally, both online and in person (at fairs, viewings, or events)
- Follow up on leads, build long-term client relationships, and manage the full sales cycle—from outreach to deal closure
- Work autonomously, while maintaining communication with the Zurich office



Art & Culture Company SA  
Route de la Chocolatière, 21  
1026 Echandens  
Switzerland

# jrp|editions

- Provide ongoing feedback and insights on market dynamics and client preferences

## Requirements

- Based in Switzerland
- Established network in the art world and proven experience in art sales, advisory, or consulting
- Familiarity with the limited editions market is highly desirable
- Excellent communication and presentation skills
- Self-motivated, persuasive, and results-driven
- Ability to issue invoices and work on a freelance basis

## What We Offer

- Compensation: entrepreneurial remuneration model combining a monthly retainer with an attractive commission structure tied directly to sales generated, offering significant upside for high-performing profiles
- Freedom to organize your own time and approach
- Access to a curated portfolio of works by leading contemporary artists
- Full support: tools, visuals, and materials for your sales efforts, plus access to our showrooms in Zurich and Geneva to host viewing appointments with clients
- A place within one of the leading independent contemporary art publishers internationally, working alongside an entrepreneurial, passionate, and internationally connected team across Zurich, Paris, Los Angeles, and New York.

## How to Apply

Please send your CV and a brief note describing your background and motivation to [hr@jrp-editions.com](mailto:hr@jrp-editions.com), Applications will be treated with strict confidentiality.



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